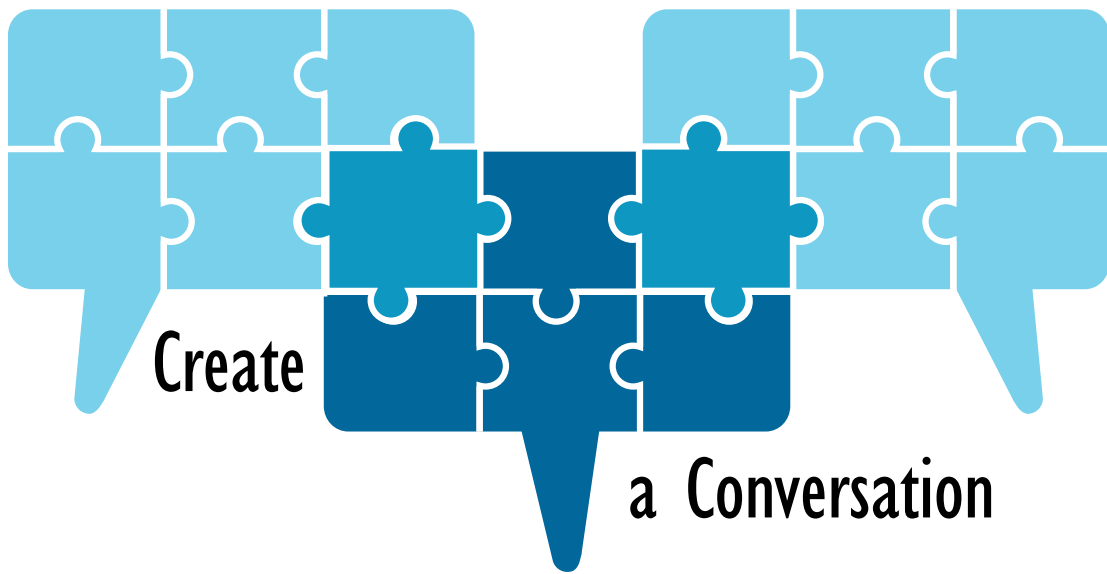


2012-2013 Membership Report



FIBRE BOX ASSOCIATION

2012-2013

FIBRE BOX ASSOCIATION Annual Membership Report

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from our Chairman

Jim Porter,
RockTenn

After 39 years in this business, I continue to be excited about the product our industry makes and sells. In fact, I think the corrugated box is the greatest product on the planet! It's lightweight, strong, and provides infinite possibilities. It protects, contains, ships, and even markets our customers' products. It's made of renewable fiber and is recyclable. What an incredible product!

I am quite proud to be part of this great industry and I believe that the state of our industry is more solid than it's been in a long time. While we continue to have political challenges, both in this country and abroad, the US and global economies are strengthening. Demand for non-durable goods and corrugated products is increasing. The independent sector continues to be strong and is undergoing further change with growing involvement in corrugator consortiums and participation in recycled mill projects. Our industry dynamics are always changing and, in my view, are currently changing for the better. Those changing dynamics make this an exciting time to talk about our industry and our products.

The corrugated packaging industry has a great story to tell and it all starts with a conversation. At Fibre Box Association (FBA), our Executive Committee began a conversation in February 2012 to rethink our vision and strategic plan for the association. We conducted several sessions that produced a renewed commitment to the primary areas of association activity. We created a new vision - to be the most trusted voice in the North American corrugated packaging industry. We clarified our mission. We articulated a set of core values and operating principles to guide us and agreed on four strategic thrusts to drive value for our members. From there, the conversation was validated by our Board of Directors and full membership in March. We committed to operate consistent with our new guiding statements and speak with one voice about the extraordinary virtues and values of the products we all make.

Since that time, I've had the pleasure of working with FBA President Dennis Colley and the FBA staff to better define our deliverables to our members. We enhanced our statistical reports, expanded communications, and increased alignment with other industry associations. These efforts have created improved resources available to all member companies, generating an even broader conversation that reaches out to our customers, retailers, consumers, and interested environmental groups.



This report, our 7th Annual Membership Report, is titled "Create a Conversation." It is more than just a theme for this publication and our Annual Meeting - it is also a call to action. We are all messengers for the industry. Our conversations can go a long way toward building connections with our customers and ultimately creating a better understanding of and an appreciation for our products. As the voice of our industry, FBA can strive to grow, protect, and enhance the overall well-being of our industry throughout the year ahead and beyond.

I am honored to have been a part of this process and to have served as FBA Chairman this past year. Thank you to the FBA, my Executive Committee, the Board of Directors, the FBA staff, and all those who volunteer their time on FBA committees. Working together, aligned with our vision and guiding statements, I'm confident that we can continue to have a positive impact on the dynamic landscape in which our businesses compete long into the future.

A handwritten signature in black ink, appearing to read "James B. Porter". The signature is fluid and cursive, with a long horizontal stroke at the end.

With Warm Regards,
James B. Porter

Introduction

The Fibre Box Association has a long-standing heritage of serving the corrugated industry. Founded in 1940, the association brings together companies and people with a common interest in the issues, trends, technical opportunities and overall well-being of the corrugated industry.

Each year, the association publishes the Membership Report to highlight the accomplishments of our member-led activities. In the pages ahead, you'll learn more about the work we've done as we continuously strive to grow, protect and enhance the overall well-being of the industry by providing member-valued programs and services.

Safety Achievements

The corrugated industry has made tremendous strides in safety over time. The Fibre Box Association (FBA) and the Association of Independent Corrugated Converters (AICC) are pleased to have recognized 427 corrugated industry plants for safety achievements in 2012.

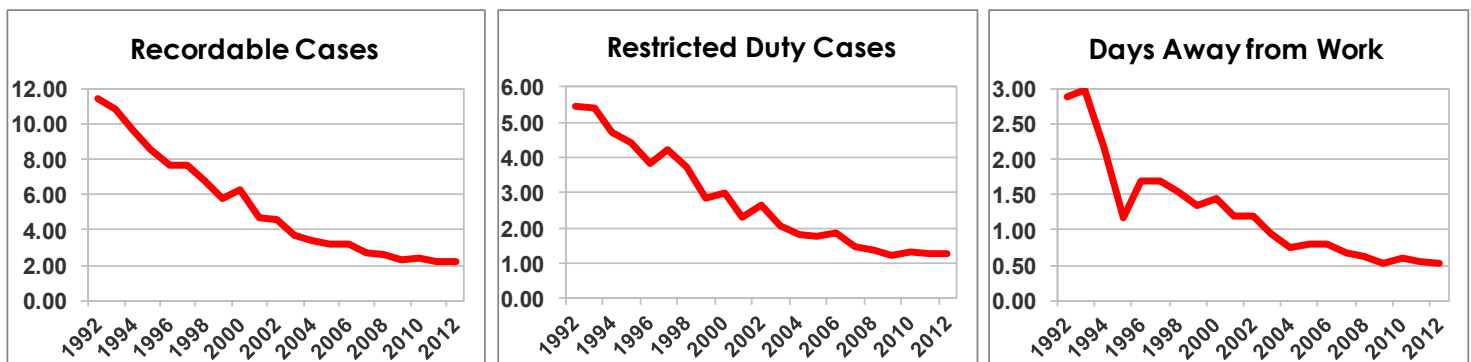
Safety Awards are given based on data compiled for the *2012 Corrugated Container Industry Annual Report of Occupational Injuries and Illnesses*.

For the calendar year 2012, the associations presented 151 Perfect Plant Awards to plants achieving zero incidents. An additional 276 facilities received Safety Excellence Awards for achieving no lost work days due to job-related injury or illness.

Participation in the report was voluntary and open to all corrugator or sheet plant facilities manufacturing corrugated products and provides detailed data for more than 133 million hours worked at 636 participating plants. It also includes new trend information presented as graphs for recordable cases, restricted duty cases, and days away from work. In addition, award winners are presented as a percentage of total plant participation. The Safety Award Winners page serves as a great summary of achievement including a count of winners by category, number of Perfect Plant Awards, number of Safety Excellence Awards, total awards given and the percentage of plants awarded.

The 2012 overall incidence rate dropped to 2.21 following a steady trend of decline for the past 20 years.

INCIDENCE RATE GRAPHS



Company Name	Plant Location
AGE Industries LTD	Cibola, TX
AGE Industries LTD	Cleburne, TX
Akers Packaging Service, Inc.	Chicago, IL
Akers Packaging Service, Inc.	Middletown, OH
Akers Packaging Service, Inc.	North Vernon, IN
Akers Packaging Service, Inc.	Van Wert, OH
Amcor Packaging Distribution	Alhambra, CA
Amcor Packaging Distribution	Alhambra, CA
Amcor Packaging Distribution	Fullerton, CA
Amcor Packaging Distribution	Newark, CA
Amcor Packaging Distribution	San Marcos, CA
Amcor Packaging Distribution	Union City, CA
Boise Packaging and Newsprint, LLC	Buda, TX
Boise Packaging and Newsprint, LLC	Burley, ID
Boise Packaging and Newsprint, LLC	Denver, CO
Boise Packaging and Newsprint, LLC	Lithonia, GA
Boise Packaging and Newsprint, LLC	Nampa, ID
Boise Packaging and Newsprint, LLC	Salem, OR
Boise Packaging and Newsprint, LLC	San Lorenzo, CA
Buckeye Corrugated, Inc.	Batesville, AR
Buckeye Corrugated, Inc.	Cedar Falls, IA
Buckeye Corrugated, Inc.	Indianapolis, IN
Buckeye Corrugated, Inc.	Loudon, TN
Buckeye Corrugated, Inc.	Syracuse, NY
Buckeye Corrugated, Inc.	Wooster, OH
Corrugated Container Corporation	Roanoke, VA
Corrugated Container Corporation	Winchester, VA
Custom Packaging, Inc.	Arden, NC
Dusobox Corporation	Orlando, FL
Fruit Growers Supply Company	Ontario, CA
Georgia-Pacific Corporation	Augusta, GA
Georgia-Pacific Corporation	Circleville, OH
Georgia-Pacific Corporation	Cleveland, TN
Georgia-Pacific Corporation	Denton, TX
Georgia-Pacific Corporation	Doraville, GA
Georgia-Pacific Corporation	Harrington, DE
Georgia-Pacific Corporation	Huntsville, AL
Georgia-Pacific Corporation	Kansas City, MO
Georgia-Pacific Corporation	Martinsville, VA
Georgia-Pacific Corporation	Pelachatchie, MS
Georgia-Pacific Corporation	Richmond, IN
Green Bay Packaging Inc.	Archbold, OH
Green Bay Packaging Inc.	Cincinnati, OH
Green Bay Packaging Inc.	El Paso, TX
Green Bay Packaging Inc.	Fremont, OH
Green Bay Packaging Inc.	Ft. Worth, TX
Green Bay Packaging Inc.	Tulsa, OK
Greif	Concord, NC
Greif	Huntington, WV
Greif	Louisville, KY
Greif	Mason, MI
Greif	Massillon, OH
Greif	Oreana, IL
International Paper	Amarillo, TX
International Paper	Aurora, IL
International Paper	Aurora, IL
International Paper	Austin, MN
International Paper	Barrington, NJ
International Paper	Bay Minette, AL
International Paper	Bedford Park, IL
International Paper	Bedford Park, IL
International Paper	Bellmawr, NJ
International Paper	Bowling Green, KY
International Paper	Buena Park, CA
International Paper	Buffalo, NY
International Paper	Byesville, OH
International Paper	Carrollton, TX
International Paper	Cedar Rapids, IA
International Paper	Charlotte, NC
International Paper	Chicago, IL
International Paper	Columbus, GA
International Paper	Crawfordsville, IN
International Paper	Decatur, AL
International Paper	Delaware, OH
International Paper	Des Plaines, IL
International Paper	Dothan, AL
International Paper	Eaton, OH
International Paper	Eighty Four, PA
International Paper	El Paso, TX
International Paper	Elizabethton, TN
International Paper	Exeter, CA
International Paper	Fond du Lac, WI
International Paper	Ft. Smith, AR
International Paper	Garden City, KS
International Paper	Georgetown, SC
International Paper	Gilroy, CA
International Paper	Griffin, GA
International Paper	Indianapolis, IN
International Paper	Indianapolis, IN
International Paper	Jackson (Richland), MS
International Paper	Kalamazoo, MI
International Paper	Kansas City, KS
International Paper	Lake Wales, FL
International Paper	Laurens, SC
International Paper	Lexington, SC
International Paper	Los Angeles, CA
International Paper	Louisville, KY
International Paper	Lumberton, NC
International Paper	Lynchburg, VA

Company Name	Plant Location
International Paper	Manitowoc, WI
International Paper	Manson, NC
International Paper	Marion, OH
International Paper	McAllen, TX
International Paper	Middletown, OH
International Paper	Modesto, CA
International Paper	Montgomery, IL
International Paper	Morristown, TN
International Paper	Mt. Carmel, PA
International Paper	Newark, OH
International Paper	Newton, NC
International Paper	Northlake, IL
International Paper	Olive Branch, MS
International Paper	Ontario, CA
International Paper	Portland, OR
International Paper	Putnam, CT
International Paper	Richmond, VA
International Paper	Rockford, IL
International Paper	Russellville, AR
International Paper	San Antonio, TX
International Paper	Santa Fe Springs, CA
International Paper	Savannah, GA
International Paper	Sealy, TX
International Paper	Shakopee, MN
International Paper	Solon, OH
International Paper	St. Anthony, IN
International Paper	St. Joseph, MO
International Paper	St. Louis, MO
International Paper	Statesville, NC
International Paper	Tampa, FL
International Paper	Tracy, CA
International Paper	Union City, CA
International Paper	Wheat Ridge, CO
International Paper	Wooster, OH
International Paper	Greenville, TN
International Paper	Macedonia, OH
International Paper	Amsterdam, NY
International Paper	Bowling Green, KY
International Paper	College Park, GA
International Paper	Ft. Worth, TX
International Paper	Lawrenceburg, KY
International Paper	Seward, NE
International Paper	Seattle, WA
International Paper	Twin Falls, ID
International Paper	Kalamazoo, MI
International Paper	Brooklyn Park, MN
International Paper	Hartford, WI
International Paper	Latrobe, PA
International Paper	Ruffs Dale, PA
International Paper	Santa Fe Springs, CA
International Paper	St. Cloud, MN
International Paper	North Tonawanda, NY
International Paper	Barrie, ON
International Paper	Mississauga, ON
International Paper	Scarborough, ON
International Paper	St. Marys, ON
International Paper	Thompson, CT
International Paper	Vaughan, ON
International Paper	Victoriaville, QC
International Paper	Winnipeg, MB
International Paper	Ashland, OH
International Paper	Bedford Park, IL
International Paper	Colby, WI
International Paper	Commerce City, CO
International Paper	East Point, GA
International Paper	Edmore, MI
International Paper	Grandville, MI
International Paper	Harrisonburg, VA
International Paper	Jacksonville, FL
International Paper	Jessup, MD
International Paper	Lancaster, PA
International Paper	Liverpool, NY
International Paper	Marshalltown, IA
International Paper	Minneapolis, MN
International Paper	Muskogee, OK
International Paper	Oxnard, CA
International Paper	Phoenix, AZ
International Paper	Plano, TX
International Paper	Plymouth, MI
International Paper	Richmond, VA
International Paper	Roanoke, VA
International Paper	Rutherfordton, NC
International Paper	Salt Lake City, UT
International Paper	Waco, TX
International Paper	Watertown, NY
International Paper	Albany, GA
International Paper	Conyers, GA
International Paper	Dallas, TX
International Paper	Ft. Worth, TX
International Paper	Grand Rapids, MI
International Paper	Hebron, KY
International Paper	Humboldt, TN
International Paper	Jackson, MS
International Paper	Kansas City, MO
International Paper	LaVergne, TN
International Paper	Lewisburg, OH
International Paper	Lincoln, NE
International Paper	Livonia, MI
International Paper	Memphis, TN

2012 Safety Excellence Award Winners

Company Name	Plant Location
Pratt Industries, Inc.	Minneapolis, MN
Pratt Industries, Inc.	Ocala, FL
Pratt Industries, Inc.	Oklahoma City, OK
Pratt Industries, Inc.	Raleigh, NC
Pratt Industries, Inc.	Reading, PA
Pratt Industries, Inc.	Staten Island, NY
Pratt Industries, Inc.	Statesville, NC
Pratt Industries, Inc.	Tulsa, OK
Pratt Industries, Inc.	Valparaiso, IN
Pro-Pak Industries	Maumee, OH
RockTenn	Aston, PA
RockTenn	Athens, AL
RockTenn	Atlanta, GA
RockTenn	Burlington, ON
RockTenn	Cerritos, CA
RockTenn	Chesterfield, MO
RockTenn	Corona, CA
RockTenn	Covington, GA
RockTenn	Cullman, AL
RockTenn	Dayton, NJ
RockTenn	Des Moines, IA
RockTenn	Devens, MA
RockTenn	El Paso, TX
RockTenn	Fresno, CA
RockTenn	Gallatin, TN
RockTenn	Germantown, WI
RockTenn	Guaynabo, PR
RockTenn	Guelph, ON
RockTenn	Hanover Park, IL
RockTenn	Humboldt, TN
RockTenn	Latta, SC
RockTenn	Lewisburg, TN
RockTenn	Lexington, KY
RockTenn	Liberty, MO
RockTenn	Lithonia, GA
RockTenn	Milwaukee, WI
RockTenn	Milwaukee, WI
RockTenn	Minneapolis, MN
RockTenn	Montgomery, AL
RockTenn	Mooreville, NC
RockTenn	Murfreesboro, TN
RockTenn	New Lenox, IL
RockTenn	Newark, NJ
RockTenn	Norcross, GA
RockTenn	North Tonawanda, NY
RockTenn	Saltillo, MS
RockTenn	Spartanburg, SC
RockTenn	Springfield, MO
RockTenn	St. Cloud, MN
RockTenn	St. Louis, MO
RockTenn	Town of Mount Royal, QC
RockTenn	Tulare, CA
RockTenn	Winnipeg, MB
RockTenn	Winston-Salem, NC
Shillington Box Company LLC	St. Louis, MO
The Schwarz Group / Sheets LLC	Devens, MA
The Schwarz Group / Sheets LLC	Kansas City, MO
The Schwarz Group / Sheets LLC	Landis, NC
The Schwarz Group / Sheets LLC	McClellan, CA
The Schwarz Group / The Royal Group	Addison, IL
The Schwarz Group / The Royal Group	Cicero, IL
The Schwarz Group / The Royal Group	Dalton, GA
The Schwarz Group / The Royal Group	Greenfield, IN
The Schwarz Group / The Royal Group	Halls, TN
The Schwarz Group / The Royal Group	Holland, MI
The Schwarz Group / The Royal Group	Lakeland, FL
The Schwarz Group / The Royal Group	Marion, OH
TimBar Packaging & Display	Collegeville, PA
TimBar Packaging & Display	Miami, FL
TimBar Packaging & Display	Roebuck, SC
TimBar Packaging & Display	Tampa, FL
US Corrugated / Kampack Inc.	Cleveland, OH
US Corrugated / Kampack Inc.	Coal Center, PA
US Corrugated / Kampack Inc.	Milwaukee, WI
US Corrugated / Kampack Inc.	Tullahoma, TN
US Corrugated / Kampack Inc.	Tullytown, PA
Wasatch Container	North Salt Lake, UT
Wisconsin Packaging Corporation	Fort Atkinson, WI

FBA facilitates an exchange of ideas and best practices. We offer opportunities for both independent and integrated corrugated manufacturers to interact in meetings and workshops throughout the year.



2012
Fibre Box Association
**INDEPENDENT
CORRUGATOR
EXECUTIVE
CONFERENCE**

Twenty-eight attendees representing seventeen member companies gathered in Louisville, Kentucky on September 18-19, 2012 for Fibre Box Association's (FBA) Independent Corrugator Executive Conference. The successful event provided great take-home value for attendees, garnered through one-day of roundtable discussions and a tour of Greif's MultiCorr Triple Wall Plant. "Best conference I've been to!" commented one attendee.

Coni Wolf, York Container did an exceptional job acting as moderator for the roundtable discussions. The great representation of FBA members from various facilities provided different perspectives and ideas for the discussions. Topics focused around strategic issues, operations, technology, sales force, business and economic conditions.

A highlight of the Conference was Greif's MultiCorr Corporation Tour. The tour was extremely informative for all who participated. One attendee commented, "[Greif has a] clean, neat, organized facility. The equipment is amazing."

The FBA Independent Corrugator Executive Conference takes place each fall.



2013 **Independent Sheet
Plant Workshop**
FIBRE BOX ASSOCIATION

Forty-six attendees representing twenty companies convened at the Marco Beach Ocean Resort on Marco Island, Florida on February 10-13, 2013 for Fibre Box Association's (FBA) Independent Sheet Plant Operators Workshop. The attendees gathered for three days of quality presentations, open discussions, reception events and recreation.

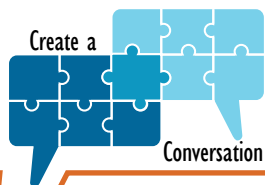
A big highlight of the event was the presentation by Hunter Lott of PleaseSueMe.com. Lott's presentation, an HR Roundtable, provided valuable information for attendees and offered new insight on human resources. Other quality presentations included a State of the Industry address by Tonie Meyers of KapStone Container and a presentation on Die Cutting from Jeff Zaiger of Dieco Inc.

The discussion sessions moderated by Bob Landaal of Landaal Packaging Systems, Brett Kirkpatrick of Bay Cities Container and Tom Shallow of Fitzpatrick Container had excellent participation. Attendees were engaged in the discussions and appreciated the opportunity to discuss issues and opportunities with their peers.

Please plan now to attend the 2014 event, February 16 - 19, 2014 at L'Auberge in Del Mar, California.

Connections Continued

FIBRE BOX ASSOCIATION 2013 ANNUAL MEETING



FBA conducts an Annual Meeting each year in accordance with the Association's bylaws. The 2013 Annual Meeting brought together the full membership for three days of meetings, prominent speakers, recreation and plenty of networking time. FBA used "Create a Conversation" as the theme for the 2013 FBA Annual Meeting held April 8 - 10, 2013 at the Ritz-Carlton, South Beach in Miami, FL.

SAVE THE DATE

FBA will return to the Montage in Laguna Beach, California for the 2014 FBA Annual Meeting to be held April 28 - 30, 2014.



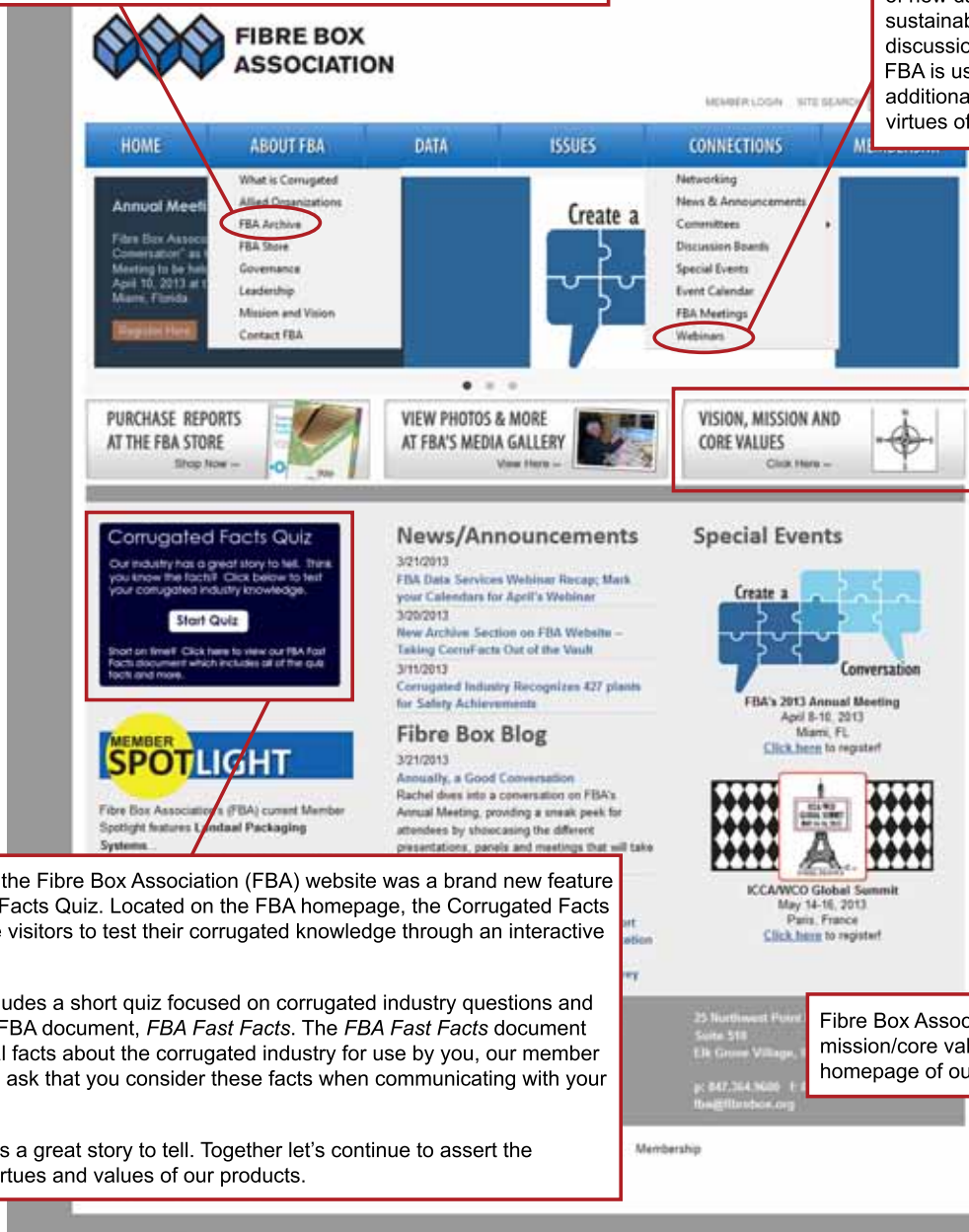
The Evolution of the FBA Website

Since Fibre Box Association (FBA) launched our new website on June 6, 2011, we have been working to add new content and incorporate human interest elements centered on our vision to be the corrugated packaging Industry's most trusted voice.

Fibre Box Association (FBA) has been providing important technical documents and information since the association was founded in 1940. FBA is now taking some of these documents out of the vault and giving members access through the FBA Archives.

The new FBA Archive section, accessible on the FBA website under the About FBA tab, provides a picture, short description and link to old FBA technical documents.

This year, Fibre Box Association (FBA) started offering free monthly webinars aimed at bringing focus and attention to key industry issues. The webinars occur on the third Wednesday of each month and include such topics as the introduction of new data reports, technical, sustainability, safety, and environmental discussions and other pertinent topics. FBA is using the webinars to create additional conversations about the many virtues of corrugated packaging.



New in 2012 to the Fibre Box Association (FBA) website was a brand new feature - a Corrugated Facts Quiz. Located on the FBA homepage, the Corrugated Facts Quiz allows site visitors to test their corrugated knowledge through an interactive quiz.

The feature includes a short quiz focused on corrugated industry questions and a link to a new FBA document, *FBA Fast Facts*. The *FBA Fast Facts* document includes several facts about the corrugated industry for use by you, our member companies. We ask that you consider these facts when communicating with your customers.

Our industry has a great story to tell. Together let's continue to assert the extraordinary virtues and values of our products.

Fibre Box Association (FBA) made our vision/mission/core values more accessible from the homepage of our website.

Issues

Issues are the largest area of the association's work. From technical responses to regulations and standards development to sustainability, the environment, safety and health, government relations, and communications around the virtues and values of our corrugated products, FBA manages an ever increasing number of important industry issues for our members through an organization of standing committees.

The work of our standing committees benefits the individual companies by bringing together the knowledge, resources and expertise of numerous companies, large and small to identify, understand, prioritize and address issues that impact the corrugated industry.

We're proud of the work accomplished by our committees this past year.

Data Services Committee

FBA members recognize data services as the hallmark of FBA membership. FBA has been providing comprehensive and meaningful statistical information to the corrugated industry for 73 years.

- Introduced three new reports including the North American Corrugated Industry Bulletin, the North American Containerboard Demand Report, and the Corrugated Trade Report for Knock Down Boxes
- Enhanced monthly reports with new graphs, chart definitions, and language to better understand box shipment demand indicators
- Reviewed and implemented enhancements to several FBA benchmarking reports including the Key Performance Indicators (KPI) Survey, the Sheet Plant Operating Ratio Survey (SPORS), and the Corrugated Container Industry Annual Report of Occupational Injuries and Illnesses
- Conducted two separate 3rd party reviews of all data services reports for antitrust compliance and potential enhancements

Environmental Committee

The Environmental Committee helps members interpret environmental regulations and monitors their impact on the industry through work with the Environmental Protection Agency (EPA) and local agencies.

- Evaluated the need for an environmental training workshop
- Provided membership with information on new Boiler MACT Rule effective December 31, 2012



Independent Committee

The Independent Committee is responsible for member recruitment and retention and the development of independent programs including the Independent Sheet Plant Workshop and the Independent Corrugator Executive Conference.

- Added five new members
- Implemented regional visits with members to introduce non-members to the association and the opportunity for membership
- Drafted a new events recommendation to meet the changing needs of our membership and to refresh the current independent meetings

Legal Advisory Committee

With leadership from FBA's legal counsel, the FBA Legal Advisory Committee monitors legal developments including regulations, laws, litigation and administrative actions that could impact the association or our members.

- Worked with the data services committee to implement region changes to monthly reporting for antitrust compliance
- Initiated review of FBA Bylaws

Safety & Health Committee

The Safety and Health Committee provides a forum for sharing best practices in areas like OSHA compliance and plant safety.

- Communicated OSHA Update to Hazard Communication Standard to members
- Worked with AF&PA on the Prop 65 update project

Issues Continued

Sustainability Committee

The Sustainability Committee is responsible for defining and articulating the sustainable practices of the corrugated packaging industry. Our industry has a long history of efforts aimed at maintaining the sustainability of our products, our processes and our raw materials.

- Acted as the work group for two studies conducted on behalf of the Corrugated Packaging Alliance (CPA), a comparative life cycle assessment of corrugated containers and reusable plastic containers and the 2010 update to the corrugated packaging industry life cycle assessment
- Provided samples and support to the investigation of corrugated compostability

Technical Committee

The Technical Committee monitors industry developments and regulations, and addresses all technical aspects of the manufacturing, shipment and usage of corrugated containers. FBA members look to the association and the committee for answers to questions in a variety of technical areas.

- Worked with PMMI to complete and publish revisions to four PMMI/FBA guideline documents developed under ANSI procedures
- Worked with PHMSA to transition the HazMat Packaging basis weight tolerance from an “Association” authorization to an individual FBA member authorization
- Participation on ASTM packaging committees to advocate for favorable corrugated industry language in their packaging standards
- Provided significant input to the GPI Edition X GCMC Color Guide
- Provided guidance to the NMFTA on their revision of the “Numbered Package” certification system
- Completed revisions and postings for all current Frequently Asked Questions (FAQs) and implemented a process to address new additions to this member tool
- Conducted initial review of the Fibre Box Handbook for future editions
- Updated the Institute of Packaging Professionals (IoPP) Fundamentals of Packaging Technology textbook chapter on corrugated packaging

Allied Organizations

FBA actively co-sponsors organizations whose mission and objectives complement our core initiatives. Through our sponsorship, we're able to provide member companies with added services and benefits. At the same time, our cooperation ensures that our industry speaks with one voice across a broad base of issues.



The International Corrugated Case Association (ICCA) is a global organization of corrugated trade associations and leadership company members. Through our management contract, FBA provides ICCA with offices and staff support. FBA staff is responsible for ICCA's quarterly statistics, Global Forecast, website, and meeting planning to support the biennial Global Summit and annual Board Meetings. The 2013 Global Summit is being held at the InterContinental Paris Le Grand in Paris, France, May 14 – 16, 2013.



FBA proudly co-sponsors the International Corrugated Packaging Foundation's (ICPF) mission to generate a stream of increasingly qualified students to enter the corrugated industry now and into the future. FBA annually supports ICPF's live International Careers in Corrugated Packaging & Display Teleconference broadcast from Michigan State University by providing industry fact sheets and speakers for the event. Now in its 14th year, the teleconference reached over 450 packaging, graphic communications and design, marketing and sales, supply chain management, and other business students from 15 colleges and universities. FBA also contributed to the development of a new sustainability module for the ICPF curriculum and participated in the annual holiday event in New York.

CORRUGATED
PACKAGING
ALLIANCE



The Corrugated Packaging Alliance (CPA) is a corrugated industry initiative sponsored by the American Forest & Paper Association (AF&PA), the Association of Independent Corrugated Converters (AICC) and the Fibre Box Association (FBA). The FBA staff leads the work of the alliance whose mission is to foster growth and profitability of corrugated in applications where it can be demonstrated, based on credible and persuasive evidence, that corrugated should be the packaging material of choice. Current areas of activity include competing materials, wax alternatives, and sustainability.

In 2013, CPA will:

- Complete a comparative Life Cycle Assessment (LCA) study in produce
- Complete the 2010 update to the industry LCA
- Implement a communications plan to:
 - Promote benefits of corrugated packaging
 - Inform target audiences about corrugated research results, sustainability and the industry's positive environmental story
 - Arm industry representatives with overall corrugated message(s)

In addition, FBA has a strong working relationship with the following Industry Associations: AF&PA, AICC, ANFEC, CCCA, FEFCO, NAM, PPEC, and TAPPI.

FBA List of Products and Services

Data

Our reporting system for collecting and sharing industry data among members and the corrugated industry.

Production:

- Industry Annual Report (includes regional supplement and end-use supplement)
- Monthly Statistical Report
 - Shipments, inventory, consumption, shipment value
- Statistical Bulletin
- North American Corrugated Industry Bulletin
- North American Containerboard Demand Report
- Corrugated Trade Report for Knockdown Boxes
- U.S. Industry Forecasts
- International Statistics & Global Forecasts

Benchmarking:

- Key Performance Indicators Survey (KPI)
- Independent Sheet Plant Operating Ratio Survey (SPORS)
- Productivity and Waste Survey
- Annual Industry-Wide Wax Survey

Safety:

- Occupational Injury & Illness Report

Labor:

- Labor Report
- Labor Database
- Wage & Fringe Benefits Study

Informational:

- North American Directory of Corrugated Plants

Issues

Managed by a committee structure to address important industry issues. Committees monitor and respond to issues that affect change.

Technical:

- FBA Handbook
 - FAQs
 - Regulations (NMFETA, Haz-Mat)
 - Certification Requirements
 - Test Methods – Edge Crush Test (TAPPI)
 - Standards Development (ASTM)
- Box Guidelines and Standards:**
- Wax Repulpability and Recyclability Standard, Corrugated Common Footprint Standard, and Case-Ready Meat Modular Systems.
 - **Voluntary guidelines** including: adhesives used, printing bar codes, storage and handling of corrugated materials, tolerances for regular slotted containers (RSCs), tolerances for scored and slotted sheets, and vacuum equipment handling of corrugated.

Environmental:

- Air Emissions Tracking
- Environmental Training Workshop
- Stormwater

Safety & Health:

- Prop 65 Tool
- Safety Awards (OII)

Sustainability (collaboration with CPA):

- LCA Industry Average Update (2010 data)
- Comparative Study CCs vs. RPCs
- Compositibility

Connections

Our supportive system for sharing information among members, the corrugated industry, and other stakeholders.

Communications:

- FBA website
 - FBA Store
 - FBA Blog
 - Media Gallery
 - Member Spotlight
 - Company Profile
- LinkedIn (social media)
- Press releases, unpaid advertising and trade media relations
- FBA Report
- Membership Report
- Webinars
- Publications (How to Get the Best Box, Understanding Box Performance, Responsibility Starts Here, etc.)
- Trade Events (expositions and conferences)

Government Relations:

- Washington Fly-In
- NAM, AF&PA policy pass through

Self-Funded Events:

- Annual Meeting
- Independent Corrugator Conference
- Independent Sheet Plant Workshop

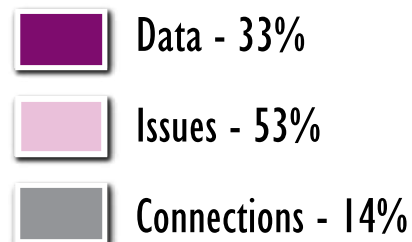
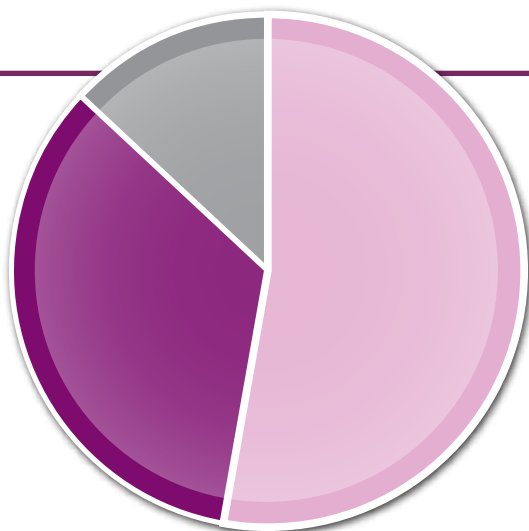


FBA Financials

The Fibre Box Association Board of Directors approves the annual budget each year at its fall meeting. FBA is committed to fiscal responsibility, day in and day out, to give members the greatest value possible for dues paid. The financial results for 2012 are shown below. The results were positive, as compared to the budget.

2012 Operating Income and Expense (\$000)		
	2012 Budget	2012 Actual
Income	2,782.2	2,909.5
Expense	2,747.5	2,780.8
Net	34.7	128.7

FBA Member Dues Allocation





FIBRE BOX ASSOCIATION

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