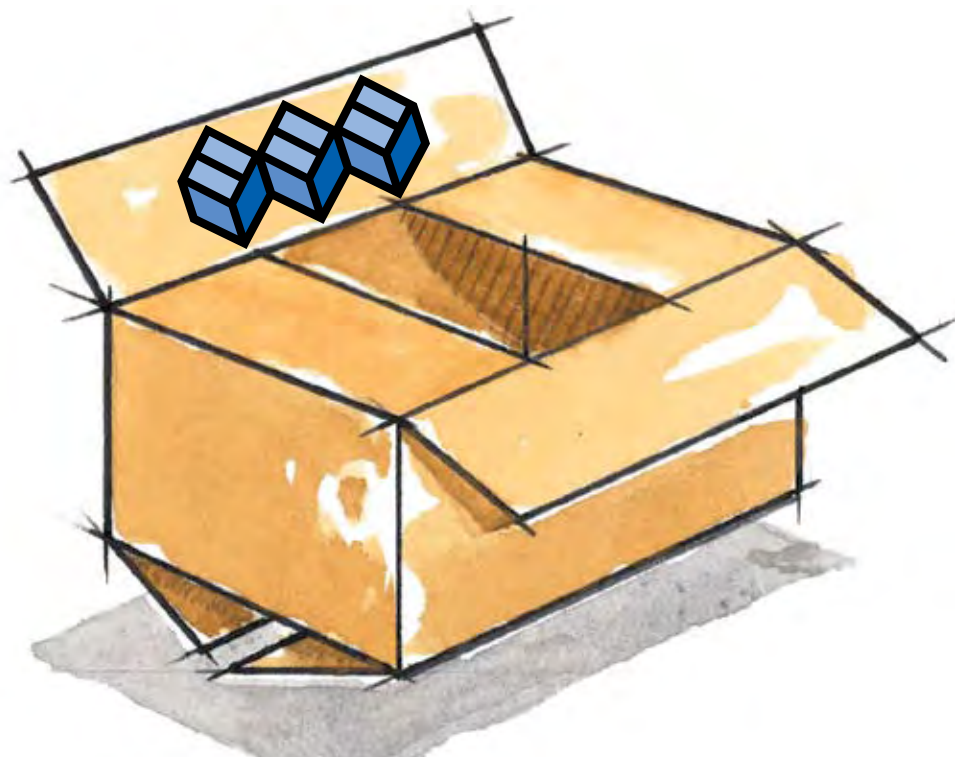


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what is FBA?

FIBRE BOX ASSOCIATION

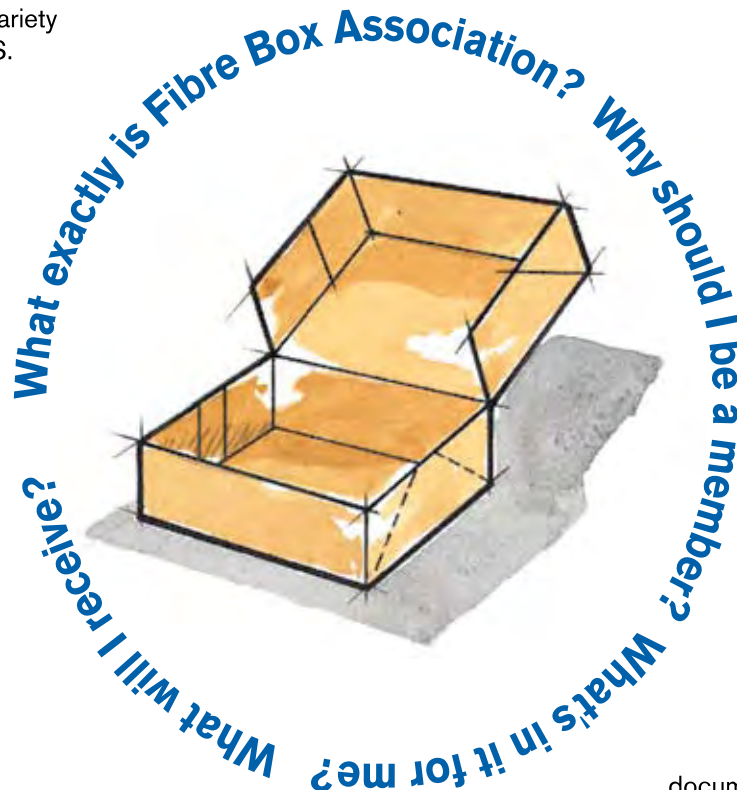


25 Northwest Point Blvd. Suite 510, Elk Grove Village, IL 60007 U.S.A.
Phone (847) 364-9600 Fax (847) 364-9639
www.fibrebox.org

WHAT IS FBA?

The Fibre Box Association is a non-profit organization representing and serving the corrugated industry. It brings together, in a lawful manner, North American corrugated manufacturers to improve on the overall well-being of the industry and to provide an array of services that enable member companies to conduct their businesses more effectively, responsibly and efficiently. Representing over 90 percent of corrugated production in the U.S. as well as some companies in Canada and Mexico, the Fibre Box Association supplies its members with a variety of data services, including U.S. statistics, labor information, industry forecasts, benchmarking surveys, safety data and international statistics. By monitoring governmental and environmental issues, holding special events and conferences, and providing guidelines and standards, FBA ensures its members are continually informed and educated with the advances and changes in the corrugated industry.

www.fibrebox.org



If you become an FBA member, you receive special access to an exclusive members only section to the FBA website, filled with key data, reports, technical FAQs, statistics, and event registration. It also includes committee information and rosters, technical documents, informational links to related industry organizations and much more!

Simple. Convenient. Free with membership.

Once you join FBA, you will receive a user ID and password information. Just click on www.fibrebox.org and log-in under the member log-in portion and you will open the door to a world of new information right at your fingertips.

The FBA website is just one way that FBA works for you. Continue reading to find out all the great opportunities you will receive by becoming a member of the Fibre Box Association.

FBA
works
for
corrugated.



PROGRAMS AND SERVICES

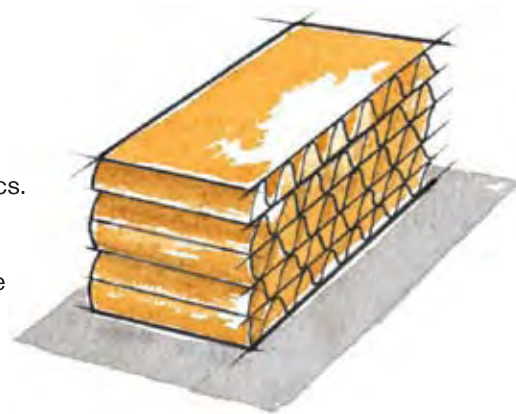
Loyal to our members.

Committed to the corrugated industry.

Whether big or small, the Fibre Box Association supports each and every member company to better their businesses and keep them up-to-date on issues and statistics.

All programs and services are included in the annual dues!

No messing around with additional fees. Plus, virtually everything we offer is available at www.fibrebox.org. We make it easy on our members, so you can receive the information you want, when you want it.



DATA SERVICES

We, at FBA, pride ourselves in compiling the most complete and useful statistical information in the corrugated industry. Data services is the cornerstone of FBA's success. Members continually name the value of data services as a significant reason for belonging to the association. Almost all of the following services are available free online to members through www.fibrebox.org.

U.S. Statistics

Annual Report

The FBA Annual Report includes U.S. corrugated industry statistics for shipments according to value, area, plant type and end use; corrugator production by board type; basis weight; price index; containerboard according to production, consumption and inventory; and hours, earnings and productivity.

Regional Supplement

Shipment data for each of the 47 FBA regions.

End-Use Supplement

Shipment data shown by end use (SIC 2-4 digits) for each of the six FBA areas. Available to participating companies only.

Statistical Report

The Statistical Report includes monthly U.S. industry shipments (actual and average week), shipments for six areas and 47 regions (actual and average week), price index, containerboard production/consumption and inventory. Four graphs illustrate *Box Shipments vs. U.S. Production and Consumption of Nondurable Goods*, *Nondurable Goods Trade Deficit*, *Purchasing Managers' Index* and *Purchasing Managers' Index New Orders Component*.

Statistical Bulletin

One-page summary of the monthly statistical report. (Non-members pay \$500 for one-year subscription)



PROGRAMS AND SERVICES

Labor Information

Labor Report

The monthly labor report consists of labor agreements and settlements for both union and non-union FBA member plants. It includes wage rates and increases, fringe benefits (shift differential, pension and 401(k)) and insurance benefits (life). Available to participating members only.

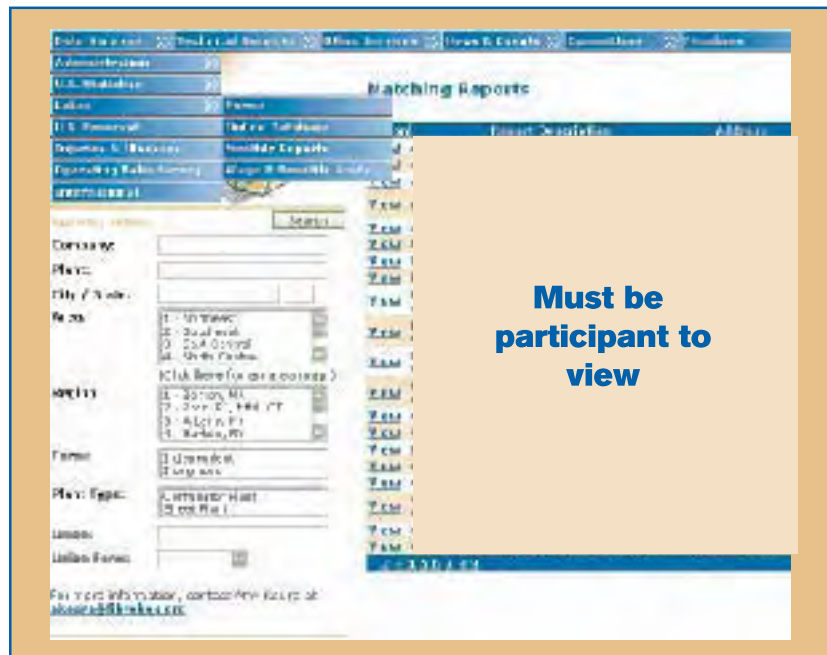


Wage and Fringe Benefit Study

This is a comprehensive survey of labor-related information over and above the monthly labor report. It includes wage rates and increases (specific job classifications, average straight-time hourly rates), fringe benefits (holidays, vacation time) and insurance benefits (medical). It is issued annually and is available to participating members only.

Labor Database

The online database contains up-to-the-minute labor data. It is searchable by company/plant name or type, city/state/area/region or union/non-union. It is the most comprehensive gathering of labor information FBA offers. Participants only.



Industry Forecasts

Economic Trends and Outlook

This report shows the economic trends that affect the U.S. corrugated industry, gives a quantitative outlook for shipments by area and a focused analysis of certain corrugated end-use markets. The outlook is issued semi-annually.



Global Corrugated Forecast

The Global Corrugated Forecast examines prospects for corrugated in six regions (North America, Europe Asia, Central and South America, Africa and Oceania). Each section comments on economic and business prospects, key factors influencing corrugated production and forecasts corrugated production by country. The forecast is produced by the International Corrugated Case Association (ICCA).



PROGRAMS AND SERVICES

Benchmarking Surveys

Key Performance Indicator Survey

Annual sales/costs/profit ratio, capital, receivables, fixed assets, inventories and key operating statistics at the corrugated plant level are reported by company type and plant type, size and location. All data is de-identified and is available to participating members only.



Independent Sheet Plant Operating Ratio Survey

This survey lists operating expense line items as a percent of net sales and groups them within sales ranges. It includes five years of sales history. All data is de-identified. AICC members are also invited to participate for a fee. The survey is issued annually and is available to participating companies only.

Productivity and Waste Survey

This survey reports data on machinery and labor operations, as well as waste from box plants around the world. It evaluates productivity, waste and starch consumption data for the participating plants, who are randomly coded to provide confidentiality. Data is compiled and published biennially.

Safety Data and Awards Program

Occupational Injury and Illness Report

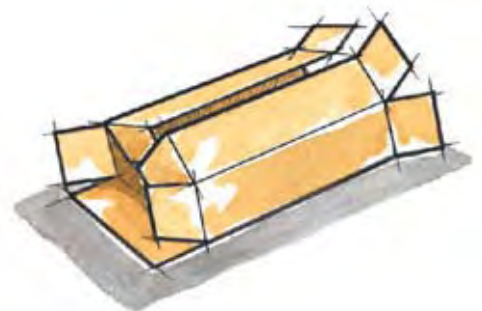
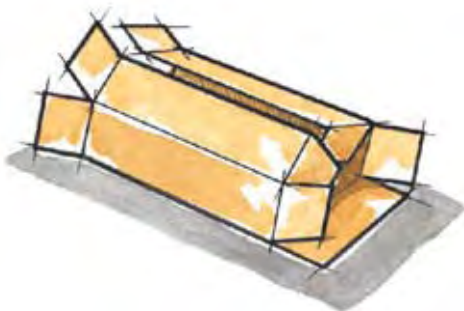
This is a compilation of recordable employee injury and illness data for corrugator and sheet plants. The data determines the annual AICC/FBA Safety Awards. Final reports are available to participating members only.



International Statistics

Production Statistics

This is quarterly corrugated production/shipments by country/region as compiled by the International Corrugated Case Association (ICCA), of which FBA is a member. (Non-members only receive annual data and only by region.)



PROGRAMS AND SERVICES

FBA offers a variety of meetings, workshops and conferences to keep you up-to-date on all the happenings of the corrugated industry. They are a great opportunity to bring together employees of companies from around the nation to join together and share ideas.

EVENTS

FBA holds three major events per year:

Annual Meeting

The FBA Annual Meeting takes place each year in May in various locations. This is an opportunity for fellow FBA members, large and small, to come together and hear featured speakers, updates and enjoy time sharing ideas. The Annual Meeting is open to members only. You will also have the opportunity to challenge fellow members to a friendly round of golf or tennis.

Independent Sheet Plant Operators Workshop

The FBA Independent Sheet Plant Operators Workshop has been named by attendees as "the best meeting in the corrugated industry." This meeting brings together independent sheet plant companies from all over the United States to participate in roundtable discussions.

Independent Corrugator Executive Conference

Occurring in the fall, the FBA Independent Corrugator Executive Conference includes independent corrugator members from across the United States. This conference typically includes workshop sessions, key speakers and a tour of an industry facility.

FBA also holds special seminars as needed with concentrations on: human resources, health cost containment, OSHA hazard communications regulations, DOT hazardous material shipment regulations and revised carrier rules, environmental issues and the Full Disclosure cost analysis tool.

Since FBA does not have associate members, suppliers are never present at FBA events.

Costs for annual or special events usually have a separate registration fee.



PROGRAMS AND SERVICES

BOX GUIDELINES & STANDARDS

FBA, through its active committees, develops performance test methods, voluntary standards and mandated requirements for corrugated boxes. Some of our more notable accomplishments include the following...



Wax Repulpability and Recyclability Standard

This voluntary standard establishes repulpability and recyclability requirements for containers that have been treated for water and water vapor protection, such as wax alternatives. The standard allows boxes to be certified, and marked as recyclable for easy identification, when the treatment material has passed a testing protocol assuring acceptability by the recyclers of old corrugated containers (OCC).

Corrugated Common Footprint Standard for Produce Packaging

The Corrugated Common Footprint Standard establishes recommended uniform footprint dimensions and interstacking features for corrugated containers to facilitate efficient loading, handling, storage and shipment of produce (fresh fruits and vegetables) on standardized pallets. Thanks to FBA's Modularity Standard Committee work, the Common Footprint has become one of the corrugated industry's greatest success stories.

Case-Ready Meat Modular Systems

These voluntary systems were designed to address a new area of competing materials concern. The Corrugated Case-Ready Meat Modular System offers two parallel footprints and voluntary standards: a 5-down (full-size) and a 6-down-long (full size). The simplicity of the proposed approach balances packaging flexibility and logistical efficiency.

Voluntary Guidelines

Other FBA guidelines include: *Adhesives Used on Corrugated Fiberboard Packaging; Guideline for Printing Bar Codes on Corrugated; Storage and Handling of Corrugated and Solid Fiberboard Packaging Materials; Tolerances for Corrugated Regular Slotted Containers (RSCs); Tolerances for Scored and Slotted Corrugated Sheets; and Vacuum Equipment Handling of Corrugated Fiberboard.*

ENVIRONMENTAL & GOVERNMENT RELATIONS

In order to keep our members informed and up-to-date, FBA monitors governmental and environmental industry issues on the state and national levels. When applicable, the appropriate FBA committee formulates a position and directs it to the relevant legislative body.

California Storm Water Group Monitoring Program

Each year, contaminated storm water run-off contributes to the pollution of our environment. Industrial materials find their way into the storm water or snow melt, negatively affecting people, animals and other wildlife. Therefore, industrial facilities under certain Standard Industrial Classification (SIC) codes must follow environmental requirements to prevent such pollution. Regulations, such as the Storm Water Pollution Prevention Plan (SW3P), require plant facilities to take various steps towards protecting storm water from contamination. FBA and ENSR, a global provider of environmental and energy development services to industry and government, have teamed up to bring you the California Group Monitoring Program. This program is designed to help your plant facilities in California meet the storm water requirements without the extra hassle.



FBA STORE



The FBA Store is filled with great deals for members that will help improve the way you do business, enhance your operations and educate your employees. All of these items are available through the FBA Store at www.fibrebox.org.



Items	Members	Non-Members
NEW Fibre Box Handbook The corrugated industry's go-to reference standard has been completely redesigned and updated. A CD-ROM of the entire handbook is now included with each book purchase. Additions include: the corrugated recycling process in a detailed, colorful diagram, the entire Item 222, metric conversion chart, two additional voluntary guidelines and frequently asked technical questions.	\$25	\$50
Flexo Color Guide for Printing Inks on Corrugated The Edition IX Guide displays the 40 most commonly used colors - printed on both mottled and natural stock - as they will appear when printed flexographically. Available in two versions. Both versions feature more vibrant colors and today's safer inks. The designer edition includes 10 removable swatches for every color choice.	Standard: \$30 Designer: \$45	\$60 \$90
Hazardous Materials Packaging Training Kit The Hazardous Materials Packaging Training Kit has been completely redone! In a new, easy to use DVD format, this kit will teach and test all necessary training for hazardous materials compliance.	\$200	\$400
Hidden Agendas: Avoiding Antitrust and Other Problems Video teaching employees how to recognize and avoid situations that could be illegal, look illegal or lead to illegal acts (27 minutes)	\$100	\$150
Storm Water Regulations Training Kit Describes why storm water pollution prevention is important, as well as the origin and reason for regulations.	\$100	\$225
Storm Water Best Management Practices Training Kit Teaches safety and prevention to employees working in facilities covered under permit for storm water discharge. A DVD gives examples of the best management practices to prevent storm water pollution.	\$350	\$475
Truck Trailer Loading and Unloading Safety Training Kit Covers truck trailer design, static and dynamic loading forces, trailer inspection procedures and proper lift truck techniques. Kit includes video, leader's training guide, trailer inspection checklist and floor failure reporting form.	\$25	\$50
Understanding the Performance Requirements of Your Customer's Packaging Non-technical brochure outlines the relationships among box performance measures to help determine the best solution for a customer's packaging needs. Also available in Spanish for the same price.	1-9: \$3 ea. 10-49: \$2.50 ea. 50-99: \$2 ea. 100+: \$1.50 ea.	1-9: \$6 ea. 10-49: \$5 ea. 50-99: \$4 ea. 100+: \$3 ea.



STANDING COMMITTEES

FBA has a variety of standing committees, put together to better serve the membership and industry. In becoming a member, you have the opportunity to serve on these committees in your areas of interest or to receive relevant information on committee work.



- ✦ **Board of Directors:** Provides policy level direction for managing FBA affairs. The Executive Committee acts for the board in between meetings. Directors are elected by the membership.
- ✦ **Audit:** Reviews the annual audit and recommends its approval or modification to the Board. Analyzes the financial statements of the organization and the competency of the auditing firm.
- ✦ **Communications Committee:** Addresses the issues of communications for FBA programs and member services, competing materials and general industry communications and public relations.
- ✦ **Corrugated Packaging Alliance (CPA):** Addresses competing materials issues impacting the corrugated/containerboard industry. Comprised of FBA and the American Forest & Paper Association Containerboard Executive Committee.
- ✦ **Data Services:** Responsible driving the cornerstone of FBA, the data services programs. The committee reviews and develops business, labor, manufacturing, market and economic data programs.
- ✦ **Environmental:** Monitors environmental issues. Develops strategies and FBA positions in response to the corrugated industry's concerns.
- ✦ **Human Resources:** Reviews and addresses legislative and regulatory issues, including labor law developments impacting employee relations. Provides a forum to discuss employee relations and labor issues.
- ✦ **Independent Committee:** Comprised of independent corrugators and independent sheet plant members, the independent committee is responsible for independent member recruitment and retention as well as indentifying new programs for independents.
- ✦ **Independent Corrugator:** Represents the independent corrugators who are FBA members. Develops programs and services that meet the needs of this membership segment. Sponsors annual Independent Corrugator Executive Conference in the fall.
- ✦ **Independent Sheet Plant:** Represents the independent sheet plants who are FBA members. Develops programs and services that meet the needs of this membership segment. Sponsors annual Independent Sheet Plant Operators Workshop in the winter.
- ✦ **Legal Advisory:** Reviews FBA's legal operations and works with the association's legal counsel and president to assure the most appropriate legal management of FBA affairs.
- ✦ **Modularity Standard:** Develops voluntary standards for certain corrugated container attributes to facilitate efficient loading, handling, storage and shipment of the packaged goods.
- ✦ **Nominating:** Annually develops a slate of officers and directors to recommend to the Board of Directors and general membership. Consists of past FBA officers presently serving on the Board.
- ✦ **RFID Task Group:** Investigates RFID technology, including current status of RFID implementation. Recommends the role FBA should play for the industry regarding RFID.
- ✦ **Safety and Health:** Monitors legislative and regulatory safety and health issues pertaining to corrugated products manufacturing. As needed, conducts studies and seminars. Notifies the membership of relevant safety and health situations.
- ✦ **Sustainability Task Group:** Responsible for defining, articulating and communicating the corrugated industry's story on sustainable packaging, assuring a consistent powerful message delivered to all audiences.
- ✦ **Technical:** Reviews technical developments in the production, shipment and usage of corrugated products. Develops appropriate FBA positions and activities, including numerous technical guidance publications.



CONTACT LISTS



Once you become a member of FBA, you are eligible to receive a variety of data and information depending upon your position, company membership and participation. The following is a list of the contacts:

- ◆ **Official Representative:** Each member company has an official representative to FBA. Members can designate other company individuals to be an "alternate" or an "info copy" to have FBA communications sent directly to them.
- ◆ **Containerboard Statistics:** Responsible for providing FBA with monthly containerboard consumption and inventory data. Receives instructions and forms from the association.
- ◆ **Corrugated Forecast:** Receives semi-annual *Economic Trends and Outlook for Corrugated Products* report.
- ◆ **Dues:** Receives FBA dues invoices.
- ◆ **The FBA Report:** Receives periodic electronic newsletter on current industry and FBA topics.
- ◆ **Full Disclosure:** Individuals who have received and been trained in the *Full Disclosure* software.
- ◆ **ICCA Statistics:** Receives worldwide corrugated production/shipments by country/region as compiled by the International Corrugated Case Association (ICCA), of which FBA is a member.
- ◆ **Independent Corrugators:** Individuals who want to receive information regarding the independent corrugator membership segment and those who have attended the Independent Corrugator Executive Conference.
- ◆ **Independent Sheet Plant:** Individuals who request to be informed about the annual Independent Sheet Plant Workshop and other relevant issues regarding sheet plant operators.
- ◆ **Key Performance Indicator Survey:** Provides data on financial characteristics and other statistics regarding corrugated pants, which is compiled and published annually. Receives instructions and forms from the association.
- ◆ **Labor:** Provides FBA with labor data. Receives instructions and forms from the association.
- ◆ **Marketing:** Person in charge of marketing at each member company.
- ◆ **Monthly Labor Bulletin:** Receives monthly labor contract status summary of corrugated plants.
- ◆ **Monthly Statistics:** Receives monthly *U.S. Corrugated Industry Statistics*.
- ◆ **Safety / Injury Report:** Responsible for providing information on recordable injuries and illnesses for the employees engaged in the manufacture of corrugated and solid fiber products. Data published annually.
- ◆ **Statistics:** Provides FBA with monthly shipment data. Receives instructions and forms from the association.
- ◆ **Wage and Fringe Benefit Study:** Receives semi-annual study of compiled data on wages, insurance and fringe benefits.



MEMBERSHIP DUES

Dues Schedule

Annual Membership Dues:



M (000) Square Feet of Shipments	Dues Rate/M Square Feet		
	U.S. Plants	Canadian Plants	Mexican Plants
First 8,000,000 (8 billion square feet) <i>plus</i> For all shipments over 8,000,000 (8 billion square feet)	\$0.00874 \$0.00252	\$0.00437 \$0.00126	\$0.00175 \$0.0005

There is a \$975 annual minimum dues.

Policy and Procedures

EFFECTIVE 1/1/04

- ◆ Dues for the current calendar year are based on member company consolidated plant shipments for the 12-month period ending on June 30th of the previous year.
- ◆ Dues are billed each quarter (1/4 of the annual dues) and are payable within 30 days, except that member companies paying the minimum dues will be billed for the full annual dues in January. Dues are payable in U.S. dollars.
- ◆ Dues are applicable to the shipments of corrugated and solid fiber products (including sheets) from plants in North America.
- ◆ When a member company sells applicable products to another member company, the seller does not pay dues on those shipments, the buyer does.
 - ◆ If a member sells to a non-member company, the member pays dues on those shipments.
 - ◆ If a member buys from a non-member company, the member pays dues on those shipments.
- ◆ Certain membership dues situations arise as a result of company consolidation or divestitures:
 - ◆ If a merger or acquisition occurs among two or more member companies, the dues will be paid on the basis of separate companies until the following fiscal year.
 - ◆ If any member buys or sells an operating box plant, the member's shipment base for dues purposes will be adjusted accordingly and it will pay dues on the adjusted basis effective immediately. The fact that a member builds or closes a box plant does not affect shipment basis until the following year.



BYLAWS

The Fibre Box Association (FBA) bylaws set forth membership eligibility - namely companies engaged in the production of corrugated products in North America - **and the requirement that members file reports and statistics determined by FBA from time to time.**

The composition of the Board of Directors is set forth in the bylaws, with the board having the power to set dues and to otherwise manage the business and affairs of the association. The bylaws provide for 18 directors altogether with the chairman, vice-chairmen and president of the association.

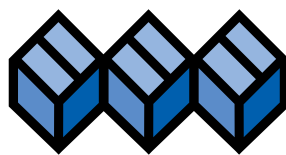
ANTITRUST GUIDELINES

FBA strongly emphasizes antitrust compliance programs for its members to ensure that all association meetings and programs are conducted in accordance with all antitrust laws. The association publishes Antitrust Guidelines and retains legal counsel knowledgeable in the antitrust field to guide all its legal affairs. FBA has a Legal Advisory Committee that works with counsel to keep members abreast of important legal developments. Counsel attends most association meetings, including all Board of Directors and Executive Committee meetings. Furthermore, counsel reviews all agendas and minutes and otherwise advises the staff and officers on a regular basis.

FBA takes a very conservative approach in its meeting conduct, committee work and statistical programs to ensure, to the extent possible, that it and its members do not increase their exposure to investigation or suit because of association activities.

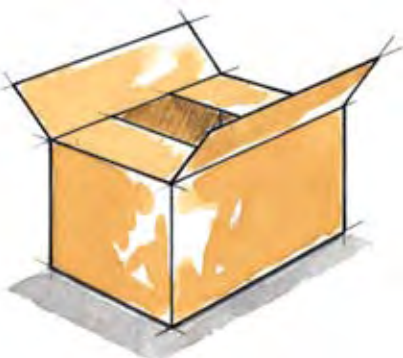
FBA expects its member companies and representatives to act responsibly and agree to comply with the association's Antitrust Guidelines.

FOR MORE INFORMATION...



FIBRE BOX ASSOCIATION

25 Northwest Point Blvd. Suite 510
Elk Grove Village, IL 60007 USA
Phone: (847) 364-9600
Fax: (847) 364-9639
www.fibrebox.org



MEMBERSHIP APPLICATION

We hereby apply for membership in the Fibre Box Association in accordance with the Bylaws which state that any individual, partnership or corporation engaged in the production of corrugated or solid fiber containers or products in North America is eligible for membership in the Association.

Name of Company

Number and Type of Plant(s): Corrugator/Box Plant _____ Sheet Feeder _____ Sheet Plant _____

Address

City, State, Postal Code and Country

Telephone Number

Fax Number

E-mail Address

Website

Name of Company Officer/Executive who will serve as Official Representative to FBA

Title of Company/Officer Executive

Signature of Officer

Date



Return completed form to:
Dwight Schmidt
President
Fibre Box Association
25 Northwest Point Blvd. Suite 510
Elk Grove Village, IL 60007 USA
Fax: (847) 364-9639



FIBRE BOX ASSOCIATION

