Fibre Box Association
Membership Dues

Dues Schedule

Annual Membership Dues:
(New Rates Effective 1/1/20)

<table>
<thead>
<tr>
<th>M (000) Square Feet of Shipments</th>
<th>Dues Rate/M Square Feet</th>
<th>U.S. Plants</th>
<th>Canadian/Mexican Plants</th>
</tr>
</thead>
<tbody>
<tr>
<td>First 10,000,000 M (000) square feet</td>
<td>$0.01168</td>
<td>$0.00584</td>
<td></td>
</tr>
<tr>
<td>plus</td>
<td>$0.00583</td>
<td>$0.00292</td>
<td></td>
</tr>
<tr>
<td>10 million - 15 million M (000) square feet</td>
<td>$0.0039</td>
<td>$0.00195</td>
<td></td>
</tr>
<tr>
<td>plus</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>More than 15 million M (000) square feet</td>
<td>$0.0039</td>
<td>$0.00195</td>
<td></td>
</tr>
</tbody>
</table>

There is a $1,190 annual minimum dues.

Policy and Procedures

Effective 1/1/20

- Dues for the current calendar year are based on member company consolidated plant shipments for the 12-month period ending on June 30th of the previous year.

- Dues are billed each quarter (1/4 of the annual dues) and are payable within 30 days, except that member companies paying the minimum dues will be billed for the full annual dues in January. Dues are payable in U.S. dollars.

- Dues are applicable to the shipments of corrugated and solid fiber products (including sheets) from plants in North America.

- When a member company sells applicable products to another member company, the seller does not pay dues on those shipments, the buyer does.
  - If a member sells to a non-member company, the member pays dues on those shipments.
  - If a member buys from a non-member company, the member pays dues on those shipments.

- Certain membership dues situations arise as a result of company consolidation or divestitures:
  - If a merger or acquisition occurs among two or more member companies, the dues will be paid on the basis of separate companies until the following fiscal year.
  - If any member buys or sells an operating box plant, the member’s shipment base for dues purposes will be adjusted accordingly and it will pay dues on the adjusted basis effective immediately. The fact that a member builds or closes a box plant does not affect shipment basis until the following year.